

## EXECUTIVE COMMITTEE

# Twenty-Second Regular Meeting 2 - 3 October 2002

IICA/CE/Doc.415(02 19 August 2002 Original: Spanish

## NOMINATIONS FOR CONFERRAL OF EMERITUS STATUS

Appointment of Emeritus status is conferred by the Executive Committee, at its own initiative, or by proposal of the Director General of the Inter-American Institute for Cooperation on Agriculture.

Article 16 of the Rules of Procedure of the General Directorate states:

"The Executive Committee may confer appointment and title of Emeritus at its own initiative or by proposal of the Director General, to staff members with high professional personnel classification, who have made outstanding contributions, have completed thirty years of professional practice, have been linked to the activities of the Institute for the past fifteen years, and have completed ten years at its direct service."

Pursuant to this rule, the Director General of IICA presents to the consideration of the Executive Committee, at its Twenty-second Regular Meeting, Mr. Jaime Acosta Bernal, Mr. Hector Morales Jara, Mr. Gilberto Paez Bogarin, and Mr. Rodolfo Quiros Guardia, as candidates for consideration for the title of Emeritus. These former IICA staff members fulfill the requirements stipulated in the Institute's rules for this special distinction.

The following documents are attached:

- Curriculum vitae of Mr. Jaime Acosta Bernal
- Curriculum vitae of Mr. Hector Morales Jara
- Curriculum vitae of Mr. Rodolfo Quiros Guardia

### Jaime H. Acosta Bernal July 15, 2002

#### I. PERSONAL DATA

**PERSONAL ADDRESS:** Apartado Postal No. 4359-1000

San Jose, Costa Rica Telephone: (506) 232 1591 Fax: (506) 296 0421

PLACE AND DATE

**OF BIRTH:** Bogota, Colombia

May 1, 1932

NATIONALITY: Colombian

**PROFESSION:** Economist

YEARS OF SERVICE WITH IICA: Thirty-two years 7 months

#### II. ACADEMIC BACKGROUND:

University of Bogota – Jorge Tadeo Lozano Foundation (Economist, November 1969)

#### III. PROFESSIONAL AND SERVICE ASSOCIATIONS

Professional Association of Economic Scientists of Costa Rica, member number 02930, effective from 1991 to 1996.

Venia Legendi awarded by the Autonomous University of Central America (UACA) in July 1982.

Member of the School of Economic Sciences of the University of Costa Rica, with a licentiate degree in Economics, February 1978.

Active member of the School of Economists of Bogota, from 1967 to 1971, when I joined IICA in San Jose, Costa Rica.

Active member of Rotary International, 1972 to date. Served in all capacities on the board of directors of two Rotary clubs in San Jose, Costa Rica, including as president of both.

#### IV. WORK EXPERIENCE

#### 1. At IICA Headquarters in Coronado, San Jose, Costa Rica

#### A. International Professional Personnel

January 1998-March 2002, Internal Auditor.

January 1982-September 1987, Director of the Internal Audit Office.

June 1977-December 1981, Chief, Division of Organization and the Internal Audit.

September 1970-May 1976, Agricultural Planning Specialist.

#### B. International Consultant

August 1993-December 1997, at IICA Headquarters in San Jose, providing support to the Office of the Associate Director for Operations, coordinating administrative matters for the countries making up the Regional Centers, and serving as technical assistant to the Deputy Director General.

#### 2. IICA Office on the Campus of the University in Bogota, Colombia

November 1963-August 1970, Administrator of the Inter-American Center for Agrarian Reform and Rural Development (IICA-CIRA), and in 1964,as a founding staff member of the IICA Office in Colombia, responsible for supervising and monitoring the construction, installation and opening of this international center, today the site of IICA's office in that country.

#### V. TEACHING EXPERIENCE

January1990-July 1993, professor of financial mathematics and financial management for stsudents of business administration and computer systems, at the UACA Magister College, in San Jose, Costa Rica.

January 1969-June 1970, professor of financial mathematics for students of economics, at La Salle University, Bogota, Colombia.

October 1969- June 1970, professor of public finance, for students of economics, accounting and administration, at the INCCA University, Bogota.

#### VI. PUBLICATIONS

Acosta B, Jaime H. "Manual de Auditoria Interna" IICA institutional document, Official Documents Series. First version written in 1985; revised corrected and expanded in 2001, San Jose, Costa Rica.
"Teaching Materials" for students of financial mathematics, 1992 San Jose, Costa Rica, and of public finance, 1969, Bogota, Colombia.
"Un Proyecto para Construcción de Vivienda" (graduate degree thesis), Bogota, November 1969.

## Gilberto Páez Bogarín <sup>1</sup> July 2002

#### **FOCUS OF WORK:**

Leadership, representation and administration of inter-American and regional agricultural institutions of the following types: academic, scientific, cooperation for development, research, and specialized information and documentation. Management of technical cooperation programs in various areas of development and for improving rural well-being. Director and advisor of graduate student research and theses. Professor of statistics, design and analysis of experiments, design of information systems, and management of scientific and technological data.

#### **FORMAL EDUCATION:**

**Doctor of Philosophy, (Ph.D.)** 1967-1968. Statistics, North Carolina State University, Raleigh, North Carolina, U.S.A.

**Master of Experimental Statistics, (M.E.S.).** 1964-1966. Experimental Statistics, North Carolina State University, Raleigh, North Carolina, U.S.A.

**Magister Scientiae, (M.S.)** 1961-1962. Genetics and Improvement. Post-graduate School. Inter-American Institute of Agricultural Sciences, IICA/OAS. Turrialba, Costa Rica.

**Agricultural Engineer** 1956-1960. School of Agronomy and Veterinary Sciences, National University of Asuncion, San Lorenzo, Paraguay.

Agronomist 1951-1954. National School of Agronomy, Mariscal Estigarribia, San Lorenzo, Paraguay.

Rural Practitioner 1948-1950, Regional School of Agriculture, Concepcion, Paraguay.

LANGUAGES Guarani Spanish English Portuguese French
Native Native Speak, read, write Speak, read, write Read

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<sup>&</sup>lt;sup>1</sup> Tropical Agriculture Research and Higher Education Center (CATIE). Apartado Postal 7170; Turrialba, Costa Rica. E-mail: <a href="mailto:gpaez@catie.ac.cr">gpaez@catie.ac.cr</a> / Telephone (506)556-558-2206/556-6431, Fax (506)556-7954

#### **PROFESSIONAL EXPERIENCE:**

- 2002 Research Professor, Tropical Agriculture Research and Higher Education Center (CATIE), Turrialba, Costa Rica.
- Associate Deputy Director General, Tropical Agriculture Research and Higher Education Center (CATIE), Turrialba, Costa Rica.
- 1998-2001 Director, Education Program for Development and Conservation; Dean of the School of Post-graduate Studies. CATIE, Turrialba, Costa Rica.
- 1996-1997 IICA Representative to the Tropical Agriculture Research and Higher Education Center (CATIE) and member of the Board of Directors, Turrialba, Costa Rica.
- 1995-1996 IICA Representative in the Federal Republic of Brazil, Brasilia, D.F., and chargé d'affaires for CATIE in Brazil.
- 1994-1995 IICA Director of Regional Operations, Headquarters, San Jose, Costa Rica
- 1987-1994 IICA Representative in the Dominican Republic and chargé d'affaires for CATIE in that country.
- IICA Director and Representative in the United States, Washington, D.C., and chargé d'affaires for CATIE in that country.
- 1981-1984 Director General, Tropical Agriculture Research and Higher Education Center (CATIE), and professor of experimental design, Turrialba, Costa Rica.
- 1978-1980 Director, Inter-American Agricultural Documentation and Information Center (CIDIA), IICA; Costa Rica and professor at CATIE.
- 1974-1977 Chief, Department of Quantitative Methodology, Brazilian Agricultural Research Corporation (EMBRAPA) and professor at the University of Brasilia, Brazil.
- 1968-1973 Chief, IICA Statistics and Electronic Computation Unit, and professor of statistical design and analysis, IICA post-graduate school in Turrialba, Costa Rica.
- 1967-1968 Graduate assistant, Department of Statistics, North Carolina State University (NCSU), United States of America.
- 1962-1964 Assistant professor, Research Methods, IICA/CATIE Post-graduate School. Turrialba, Costa Rica.
- 1960-1961 Chief, Department of Horticulture, National Agronomic Institute (IAN/MAG), Caacupe, Paraguay.
- 1958-1961 Teacher's assistant, School of Agronomy and Veterinary Sciences, (FAU, UNA), San Lorenzo, Paraguay.
- 1954-1955 Teacher, Regional School of Agriculture, Concepcion, Paraguay.

#### **ACADEMIC EXPERIENCE AND PUBLICATIONS:**

A total of 45 years teaching experience as: instructor and teacher in high schools and vocational schools; in Paraguay, professor at universities and national and international centers for post-graduate training; dean of post-graduate programs at CATIE. Has published more than 100 articles, documents, notes, as well as scientific, academic, technical, regulatory, administrative and operational booklets.

#### PRINCIPAL HONORS AND AWARDS:

- 1960 Gold medal. Best student at the School of Agronomy and Veterinary Sciences (Paraguay)
- 1964 <u>Ralph Allee Honor Scholarship</u>. IICA post-graduate program for advanced studies in the United States.
- 1970 Professor Extraordinaire. University of Costa Rica
- 1994 <u>Decorated by the Government of the Dominican Republic</u>, with the Heraldic Order of Christopher Colombus, degree of Grand Officer
- 1996 <u>Director General Emeritus</u>. Tropical Agriculture Research and Higher Education Center (CATIE)
- 2001 <u>Gilberto Paez Building.</u> CATIE's Board of Directors named the building for computer sciences, statistics and geographic information after Dr. Gilberto Páez Bogarín, in recognition of his contributions to developing human resources in the Americas.

### Héctor Morales Jara 2002

Place and date of birth: Santiago de Chile, July 25<sup>th</sup>, 1940

Nacionality: Chilean Marital status: Married

Address Apartado No. 704-2250, Tres Ríos, Costa Rica, Home phone: (506) 24-

5723 / E: Mail: hmoralesj@racsa.co.cr, hmoralesj@yahoo.com

Profession: Agricultural Engineer and Agricultural Economist

#### PROFESSIONAL AREAS OF INTEREST

• Program Development, Monitoring and Evaluation for agricultural, rural and livestock programs and projects.

- Administration of technical cooperation and assistance projects.
- Agricultural and livestock commodity chains.
- Teaching: Rural development, Agricultural economics, Quantitative methods applied to agricultural and livestock sector, Commodity chain analysis, Project formulation, Project evaluation.
- Organisation of Workshops, courses, seminars related to agriculture and livestock development.

#### **EDUCATION**

1965-1968 University of Wisconsin. Master of Science. PhD Candidate. PhD exams taken and

approved. Agricultural, Marketing, Statistical and Econometrics specialist.

1965 University of Colorado. Courses in Economics, Statistics and English. (Summer

Session)

1958-1963 Universidad de Chile. Agricultural Engineer. Minor in Agricultural Economics.

### **OTHER STUDIES**

General Management Course. INCAE. Nicaragua

#### **LANGUAJES**

	Keaus writes	s spea	IKS
Spanish	Native language		
English	Excellent	Good	Excellent
French	Good	Fair	Fair
Portuguese	Excellent	Fair	Fair

Speake

Writes

#### **AWARDS**

Orden José Tadeo Monagas. Segunda Clase. Awarded by City Hall of the Monagas State in Venezuela.

Botón de Honor al Mérito. Awarded by the Municipality of Libertador State of Mérida, Venezuela.

Other awards: Certificates and recognition's awarded by institutions served in different countries.

#### PROFESSIONAL EXPERIENCE

January 2000 - October 2000 General Manager of the Technical Consortium of IICA (CONTEC). Inter-American Institute for Cooperation on Agriculture, San José, Costa Rica.

#### October 2000 - January 2002 Deputy Manager of the Technical Consortium, of IICA

Main functions: In charge of the Coordination of technical activities in the multinational strategic areas of IICA through CONTEC. Participation in technical meetings representing IICA. Responsible for hemisphere's institutional relationship between FAO and IICA. In charge of the Coordination of the Technical Forum of Ministries of Agriculture during the Inter-American Board for Agriculture (IABA). Head of the team resposable for the preparation of the Institutional Report "Present Situation and Future of Agriculture and Rural Development."

January 1980 - December 1999. Representative of IICA in different countries (Venezuela, Dominican Republic, Mexico and Costa Rica).

Represented the General Director of IICA in each country, coordinated the participation of IICA in national technical forums, administrated and managed internal and external funds assigned to technical cooperation projects in each country. Provided leadership concerning needs assessment, program development, implementation, monitoring and evaluation of technical cooperation projects at the country level in coordination with national authorities.

#### Main accomplishments in each country:

#### **April 1995- December 1999** Representative of IICA in Venezuela. Caracas, Venezuela

- The Agricultural Stock Market was developed and established in 1999 through a successful promotion process.
- A strategic cooperation plan for Technical Cooperation was defined. Competitiveness and rural development projects were developed. Main results of these projects were obtained in the following areas:

Commodity chains approach addopted by the sector.

- Formulation and implementation of an Information computarised system for rural areas.
- Inventory of farmers settlement ("asentamientos") and farmers associations in different regions
- Formulation and implementation of development projects for the country-border region
- Strategic plan for agricultural development at the State level (including the Monagas State strategic plan).

#### February 1991- April 1995. Coordinator of the Action Plan of IICA. San José, Costa Rica

- Funds gathering for a Rural Development Program based on priorities defined by the Government of Costa Rica.
- The implementation of a Technical project to strengthen the irrigation system in Cañas, Guanacaste, was successfully completed.
- Implementation of a joint technical cooperation with GTZ to develop a Sustainable Development project in the Puriscal Region.
- The Agricultural Stock Market of Costa Rica (BOLPRO) was developed in coordination with other specialists of IICA.

#### 1987- February 1991. Representative of IICA in México. Mexico City.

- The IICA Office in Mexico increased activities.
- Animal and Plant health programs were initiated. These programs have progressively increased managing to date up to US\$3.5 millions.
- Funds from World Bank and the Mexican Ministry of Agriculture were negotiated and obtained to support the Training and Technical Assistance Program (PROCATI).

#### 1980-1986. Representative of IICA in Dominican Republic. Santo Domingo, Dominican Republic.

- Established Marketing, Agricultural projects, Irrigation and Natural Resources Conservation as priority areas for external funding.
- The following projects were submitted to and funded by international donors: Technical Cooperation with INDRHI (funded by World Bank); The Lago Enriquillo Regional Project (funded by IFAD); Marketing, agroforestry, research, technology transfer and livestock project for the Secretariat of the Presidency (funded by IDB).
- Proposal for the development of markets in the city of Santo Domingo.

## 1977-1980 Head of the Evaluation Unit and Coordinator of the Hemispheric Marketing Program of IICA, San José Costa Rica.

#### Main responsibilities:

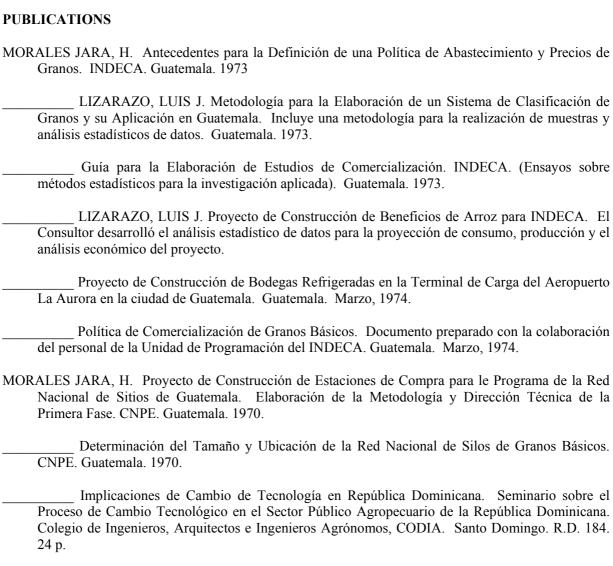
- Developed the methodology for the Evaluation of Technical Cooperation projects in IICA. This methodology was approved in 1977 by the Board of Directors of IICA during a meeting held in La Paz, Bolivia
- Participated in the development of general guidelines for the preparation of Technical Cooperation Projects of IICA.
- Worked as the linkage between IICA Headquarters and the Central American offices to develop the operative technical program for IICA in each country.

## June 1975-1977 Marketing Specialist of IICA for the Integrated Marketing Project in the Dominican Republic.

#### Main activities

- Participated in the development of an Agricultural Marketing needs assessment
- Participated in the design and development of the Rural Agricultural Services Centers (CENSERI)
- Participated in the formulation of an urban mobile market Project for the Municipality of Santo Domingo.

1970-1975	Worked as Project and Agricultural Marketing Specialist under the IDB and Guatemalan National Economic Council Agreement				
1968-1969	Consultant for the Evaluation of the Colonization in Peru, Ecuador and Bolivia funded by IDB and OEA.				
1964-1965	Rural Administration and quantitative methods teacher. Instituto de Investigación y Capacitación en Reforma Agraria de Chile, (ICIRA).				



El Rol del Profesional Agrícola en el Desarrollo Agropecuario y Rural, en Celebración del día del Profesional Agrícola en la República Dominicana. Asociación Dominicana de Ingenieros

Agrónomos, ADIA. Santo Domingo, R.D. 1984. 22 p.

Comentarios a la ponencia "Access to land and water" por Mario Brown y William
Thiesenhusen, en Seminario realizado por el Instituto Superior de Agricultura, ISA. Santiago, R.D.
1984. 16 p.
Notas sobre un enfoque para el Análisis del Problema Alimentario en República
Dominicana. En Seminario sobre la Problemática de la Alimentación en la República Dominicana.
Asociación Dominicana de Producción Animal. Santo Domingo. R.D. 1984. 31 p.
El Desarrollo Rural: una Estrategia para la Década. Conferencia dictada en la Universidad
Nacional Pedro Henríquez Ureña. UNPHU. Santo Domingo. R.D. 1984. 24 p.
Algunas Reflexiones sobre el Proceso de Integración del Sector Agropecuario, en
Asociación Nacional de Profesionales Agrícolas. Santo Domingo. R.D. 1986.
Ç Ç
Agricultura Sistemica. Conferencia dictada en la Escuela de Postgrado de la Facultad de
Agronomía de la Universidad Central de Venezuela. Maracay. Estado Aragua. Venezuela. Enero
1998. P.12.
1990. 1.12.
Notes and an April 16 and Circumina Trulais assessed to an all Commission I. April 16 and an
Notas sobre Agricultura Sistemica Trabajo presentado en el Seminario La Agricultura en
Venezuela, organizado por el MAC, Sociedad Venezolana de Ingenieros Agrónomos,
PALMAVEN. Venezuela. 1997. 8 p.
Conceptos relacionados con el Sistema de Comercialización. Apuntes utilizados en
conferencias dictadas en universidades venezolanas. Venezuela. 1998. 20 p.
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La Bolsa Agropecuaria en Venezuela. Hacia la Modernización del Sistema de
Comercialización. Revista COMUNIICA. 1997. 6 p.
Completion Technic Contest (1777), op.
Nuevas Expectativas para Viejos Enfoques: La Bolsa Agropecuaria. Artículo publicado en
IICA informa. ACT Venezuela. Noviembre 1997.

### **Technical Reports and recent publications**

- Coordinated the development of the Report: Present Situation and Future of Agriculture and Rural Development, IICA.
- Coordinated and prepared the Agricultural Ministers Forum celebrated in November 2001, in Dominican Republic.
- Coordinated the preparation of the Report: "Definitions of strategics areas for IICA" CONTEC, 2001.

## Rodolfo E. Quirós Guardia March 5, 2002

#### I. GENERAL INFORMATION

**PERSONAL ADDRESS:** Apartado Postal 59-2300

San Jose, Costa Rica

Telephone: (506) 272-0793

Fax: (506) 272-0517

E-mail: fquiross@racsa.co.cr

PLACE AND DATE

**OF BIRTH:** San Jose, Costa Rica

November 21, 1936

**NATIONALITY:** Costa Rican

**PROFESSION:** Economist, Agricultural Economist

#### II. ACADEMIC BACKGROUND

University of Wisconsin, Madison, WI (Ph.D., August 21, 1971). Economics/ Agricultural Economics

Michigan State University, East Lansing, MI (MSc, July 10, 1962). Agricultural Economics

Cornell University, Ithaca, NY (BS, June 15, 1958). Agricultural Economics

#### III. PROFESSIONAL AND HONORARY ASSOCIATIONS

School of Economic and Social Sciences of Costa Rica (professional license N° 628, Economics)

School of Agricultural Engineers of Costa Rica (professional license N° 792, Agricultural Economics)

Phi Kappa Phi, Honorary academic society (USA 1971)

The Rockefeller Foundation, Fellow (1964-1966)

Knight of the Agricultural Order of Merit of Spain, degree of the Grand Cross (1977)

Costa Rican Association of Agricultural Economists, Costa Rica. President (June 1978-April 1988)

International Agricultural Trade Research Consortium (IATRC). Member (1992 to date)

National Park Service of Costa Rica. Honorary member. Executive decree N° 1893, MIRENEM, San Jose, April 5, 1993

#### IV. WORK EXPERIENCE

#### 1. <u>International Organizations</u>

## A. Inter-American Institute for Cooperation on Agriculture. Headquarters, Coronado, San Jose, Costa Rica

July 1996-March 2002. Director, Technical Area for Policies and Trade

April 1986-June 1999. Director, Center for Integration and Agribusiness Development

November 1996-April 1970. Associate Economist, Regional Directorate for the Northern Area, Guatemala, Guatemala.

#### **B.** United Nations Conference on Trade and Development (UNCTAD)

October 1973-June 1974. Regional Advisor on Economic Integration. Guatemala, Guatemala

## C. Permanent Secretariat of the General Treaty on Central American Economic Integration (SIECA). Guatemala, Guatemala

March 1971-March 1973. Chief, Agricultural Development Section.

April 1970-March 1971. Director, Central American Export Promotion Program (PROMECA). Joint program with the Central American Bank for Economic Integration (CABEI)

#### D. Organization of American States (OAS)

June 1986-March 1989. Vice Chairman, Advisory Commission for Administrative and Budget Affairs (CAAP). Washington, D.C.

January 1962-September 1964. Assistant Economist. Technical Cooperation Project 201. Mexico, D.F.

#### 2. Government of Costa Rica

August 1985-May 1986. Minister, Export and Investment Portfolio (currently Foreign Trade)

April 1985-July 1985. Office of the President of the Republic. General Coordinator, Export and Investment Program.

September 1976-May 1978. Minister of State. Agriculture and Livestock Portfolio.

June 1974-September 1978. Office of the President of the Republic. Coordinator for Production Sectors, Deputy Coordinator General and General Coordinator of Presidential Advisors

#### 3. Other representative positions – Public sector

October 1984-June 1986. Central Bank of Costa Rica. Director (Non-governmental representative)

January 1984-May 1985. Meat Regulatory Commission. Vice President (representative of the industrial sector)

August 1983-July 1986. Coordinator, Executing Unit of the National Cold Storage Network. Ministry of the Treasury.

May 1982-April 1985. Office of the President of the Republic. Fisheries Advisor. Chief of Mission with ambassadorial rank, Negotiating Commission for the Agreement on Tuna Fishing in the Western Pacific.

#### Ex officio positions in decentralized agencies (1976-78)

- Export and Investment Promotion Center (CENPRO). Vice president
- Agricultural and Industrial Sugar Cane League (LAICA). Director
- National Production Council (CNP). Vice president
- Comprehensive Agricultural Marketing Program (PIMA). Director and vice president

#### 4. Business sector (Costa Rica)

November 1993-March 1995. COOPEMONTECILLOS R.L. General Manager

May 1981-October 1983. Arrocera Los Sauces S.A., Arroz del Ceibo, S.A., Arroz Comercial S.A. (rice production enterprises) General Manager

June 1978-April 1981. Foresta de Costa Rica S.A., Director and General Manager

#### 5. Representative of Enterprises and Trade Associations (Costa Rica)

August 1990-present. Compañia Agrícola San Martín, S.A., Vice president

October 1998-present. Alamosa S.A., President

September 1976-August 1996. Lubricantes Industriales y Automotrices, S.A. Director

June 1984-June 1993. Administración y Consultoría, S.A. President

October 1985-June 1990. Kalua, S.A. President

October 1986-January 1988. Asociación Avance Microempresarial. Vice president

September 1981-January 1983. National Chamber of Rice Processors. President and vice president

#### VI. TEACHING EXPERIENCE

February 1976-May 1984. Professor, School of Economics, School of Agricultural Sciences, University of Costa Rica. (Subjects: Contemporary Economic Problems, International Trade, Agricultural Economics)

## PERSONAL PUBLICATIONS<sup>2</sup> (1990-1999) VII. . "Domestic support and export subsidies in the framework of the agriculture agreement of the WTO and its reform." Agricultural trade in the multilateral framework: Latin American and Caribbean Perspectives. SELA Workshop Proceedings, Caracas, Venezuela, Feb. 1999 "La Agricultura en el Acuerdo General sobre Aranceles Aduaneros y Comercio (GATT) y en la Organización Mundial del Comercio (OMC): Una breve reseña Third Ministerial Forum of the Inter-American Board of Agriculture (IABA), Salvador, Bahia, Brazil, October 27, 1999. . "Issues in the Transition to a New Balance." IICA, World Bank (et al). Public and private sector roles in the provision of agricultural support services: Proceedings/International Symposium. San Jose, Costa Rica,. ISBN92-9039-238 X. May 1993. and TORRES, J. "The Carribbean and Central America: Profile of the banana industry/Caribe y Centroamérica: Perfil de la Industria bananera," Miscellaneous Publications Series No. ISSN-0534-5391, A1/SC-92-4, March, 1992 . "El Entorno Internacional: Implicaciones para el Comercio Alimentario de América Latina y el Caribe." IICA, Miscellaneous Publications Series No. ISSN-0534-5391, A1/SC-91-23, September, 1991

<sup>&</sup>lt;sup>2</sup> Excludes institutional publications.

DE LA OSSA, A. and QUIROS G., R. "La Política Comercial Agrícola de América Latina y el Caribe: Notas para una estrategia" IICA, Miscellaneous Publications Series No. ISSN-0534-5391, A1/SC-91-25, September, 1991 OTERO, M., VASQUEZ P., R. and QUIROS G., R. "La Agricultura en la Integración de América Latina v el Caribe." IICA, Miscellaneous Publications Series No. ISSN-0534-5391, A1/SC-91-20, September, 1991 . "Comercio Exterior Agrícola y Políticas Norte-Sur, Este-Oeste," Third Congress on Agricultural Economics in Latin America and the Caribbean, (Cartagena, Colombia, September, 1990) . "Problemática del Comercio Mundial de Productos Agrarios en Relación con América Latina y el Caribe" in Memoria de las Jornadas Hispano Americanas: Agricultura y Desarrollo Rural, Ministry of Agriculture and Food (Madrid, Spain, 1990). Reproduced in Revista de Estudios Agro-sociales No. 152, April-June 1990 (Madrid) "Some Policy and Research Issues in Trade of Horticultural Products: A Carribbean Basin Perspective," in López R. and Leo, C.P., (eds.) Vegetable Markets in the Western Hemisphere. Iowa State University Press, (Ames, Iowa, 1990). . "Analyzing the Economic Viability of Producing and Marketing Alternative Agricultural Enterprises: A Methodological Approach." University of Florida. Memoire of the Workshop on Alternative Agricultural Enterprises for the Caribbean and Pacific Basins" (Ocho Ríos, Jamaica, 1988). TORRES H., J., PAVES, G. "Cooperación Internacional e Integración Regional: Opciones ante la Crisis Comercial y el Desarrollo Agrícola" in Reactivación Agropecuaria: Una Estrategia para el Desarrollo. IICA. ISSN 92 9039 13 67, pp. 197 (San Jose, Costa Rica, 1987)