

Inter-American Institude for Cooperation on Agriculture

Macroprocess 8 Comprehensive Project Management



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Macroprocess

8 Comprehensive Project Management.

Objective	Ensure the effective management of national, regional or multinational technical cooperation projects at all stages of the project cycle.
Scope	Hemispheric, regional and national levels. Centralization in technical-regulatory actions. Partial decentralization by level of prior approval (Headquarters, regional and national). Technical cooperation projects.

Imputs	Processes	Outcomes
Strategic information on calls for proposals and their alignment with the needs of countries and/or potential partners.	8.1 Identification of Project Opportunities.	Documents providing justification for the project.
IICA policies and regulatory guidelines (including the Manual for the management of external		Legal and other contractual instruments.
resources). Feasible project proposals and related		Approved project proposals with allocated resources.
documents.	8.3 Project Formulation and Approval.	Mechanisms for mobilizing and executing
Financial resources (including pre-investment funds).		projects.
Implementation Plan and Monitoring and	8.4 Project Execution and Control.	Evaluation reports and documents on good practices (including lessons learned).
Evaluation Plan.		
	8.5 Project Evaluation and Closure.	





Process

8.1 Identification of project opportunities.

Objective	Identify opportunities for projects that are aligned with the Institute	's Development Strategy.	
Scope	Hemispheric, regional and national levels. Centralization in technical-regulatory actions. Partial decentralization by level of prior approval (Headquarters, regional and national). Technical cooperation projects.		
Specific policies and rules	 Manual for the Management of External Resources. IICA Guide to Risk Management. Guide for the Process of Issuing Calls for Project Proposals – Annex 3 of the Manual for the Management of External Resources. Guide to Negotiating and Formulating Projects in Networks. 		
Information systems	 System for Managing Externally Funded Technical Cooperation Initiatives (GIRE). System for Mobilizing External Resources (dashboard). Databases of the Directorate of Projects. (DP). Application for mobilizing external resources. Unified Institutional Management System (SUGI). SORTIS (paid database to search for resources). Free access sites: Webgate (European Union), Grant.gov (Department of Agriculture of the United States); and the website of the Spanish Agency for International Development Cooperation (AECID) Websites of International Cooperation Agencies. Agriperfiles – project, etc. Costing tool for technical cooperation initiatives. Donor directory map. 		
Indicators	Number of opportunities identified that will advance to the formulation or negotiation stage. Success rate (% of opportunities being addressed through the submission of full proposals).		
	Background information	Reference Materials	
Inputs	 Project initiatives or ideas from governments and cooperation agencies. Institutional requirements for development projects. Current pre-investment funds available. External resources from governments and cooperation agencies. 	 Good project management practices. Current Medium-term Plan (MTP). Policies and guidelines of IICA and donor agencies. Guide for the Process of Issuing Calls for Project Proposals – Annex 3 of the Manual for the Management of External Resources. Guide to Negotiating and Formulating Projects in Networks. 	
Products	Database of project opportunities in which IICA could be successful.		

Proce	SS	Procedure
8.1 Identification of Project C	opportunities.	8.1.1 Procedure for Identifying and Categorizing Projects with an Environmental Impact.



Р

8- Will the project be

funded with external

resources?

YES

Р

9- Record the opportunity in the System for Managing Externally

Funded Technical Cooperation Initiatives (GIRE) (Ob6) NO

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Comments

* The organizational entity and proponent can

Ob1: Demand analysis is an ongoing process throughout the year. It is tied to subprocesses 3.2.2 Formulation of the tactical plans by each organizational entity and 3.3.1 Formulation of

Ob2: When the opportunity is of a national

scope, the Delegation directly addresses it; when it is of an international scope or the Institute's infrastructure is required, the Delegation coordinates with the corresponding

Ob3: This is an ongoing exercise. At the

national level, this is the responsibility of the Delegations. Management of Institutional partners is the responsibility of Directorate of External and Institutional Relations (DIREXI)

(MPR 4), with feedback from the different

Ob4: In the identification phase, expressions of

interest are processed as soon as possible with the corresponding organizational entities. **Ob5:** An evaluation system is applied by

means of an interactive spreadsheet that

facilitates decision-making by users. It includes

Comments

environmental and social evaluation criteria. This also includes an analysis of the institutional cost of the initiative through the costing tool for technical cooperation

To identify donors, it is recommended to

be any IICA Delegation or Directorate.

the annual action plan.

directorates, as appropriate.

organizational entities.

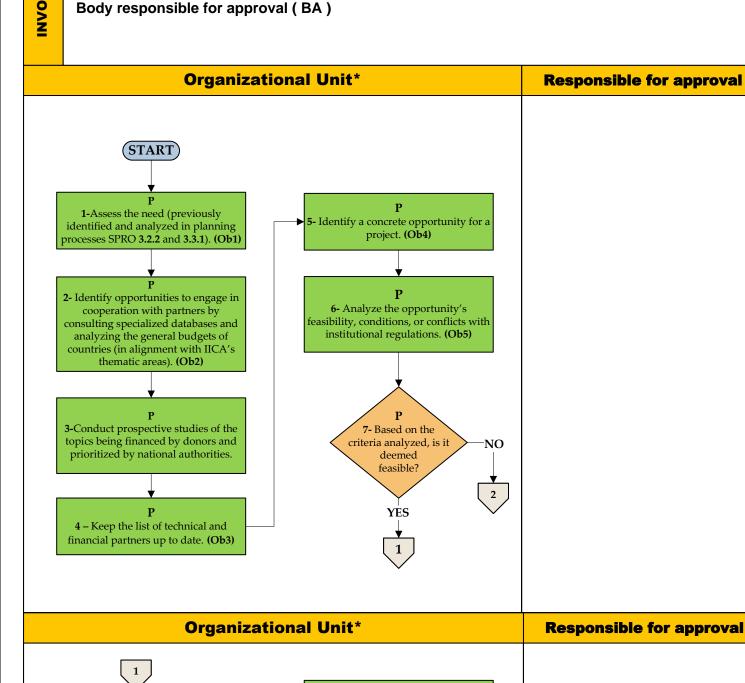
initiatives.

consult the donor directory map.

8.1 Procedure for identifying and categorizing projects with an environmental impact.



Proponent* (P) Body responsible for approval (



Р

13- Confirm the institutional units and

national budget lines that the Institute can access via its technical cooperation

model. (Ob10)

P 14- Based on the

analysis carried out, is it

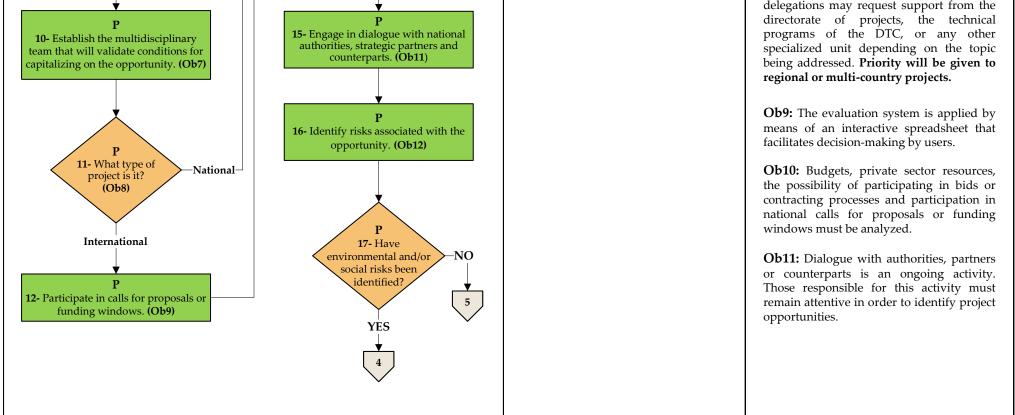
possible to move forward with the project? (Ob16)

YES

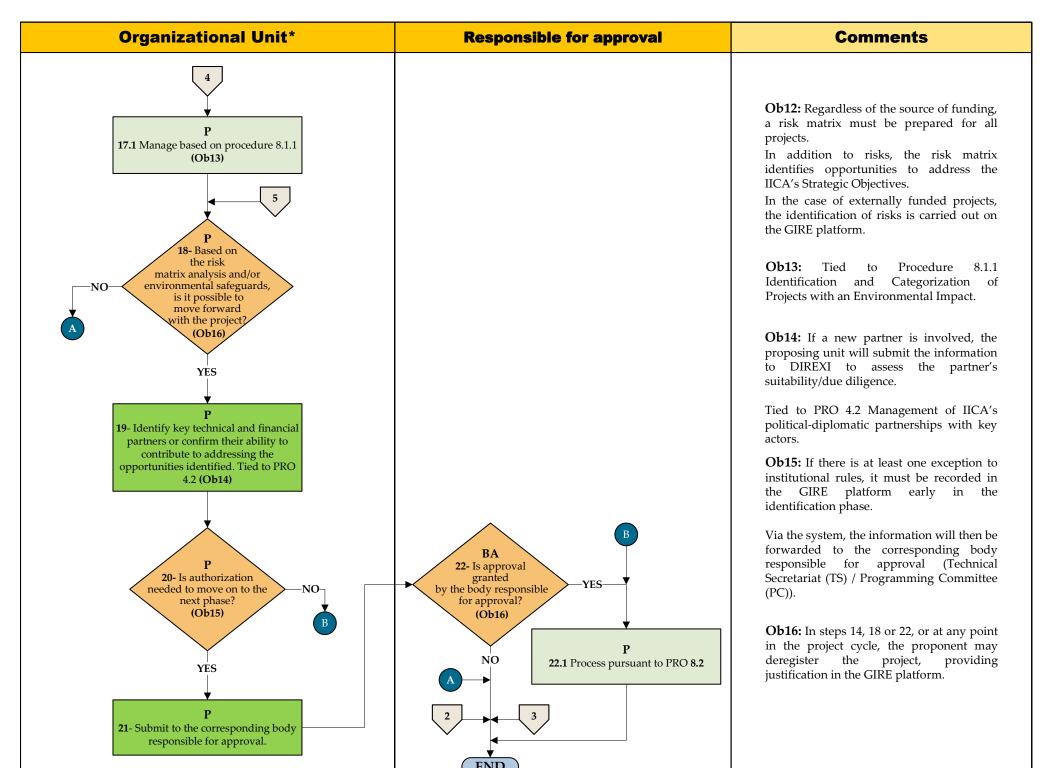
Ob6: All concrete opportunities for externally funded projects, even those processed through decentralization, must be recorded in the system for managing externally funded technical cooperation initiatives (GIRE), early in the identification phase. In cases where several organizational are involved, entities only the organizational entity leading the proposal will record information in the system. Consultation processes with project support teams should be carried out via the GIRE platform, where all progress will be recorded. Where applicable, it is also possible to consult with the Technical Secretariat.

Ob7: In the case of externally funded projects, information on the teams is recorded in GIRE.

Ob8: Regardless of the type of project,



NO







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Objective	Determine the steps required to identify and categorize projects as type A, B or C, as well as the impact of environmental risks, in accordance with the Institute's Environmental and Social Sustainability Policy.		
	Background information Reference Materials		
Inputs	 Indicative List of Types of Projects. Environmental and social review form (ESRF). Environmental screening form for projects. Checklist of Basic Policy Requirements for Field Projects in the Main Production Sectors. 	 Environmental and Social Sustainability Policy. IICA Guide to Risk Management. 	
Products	Projects categorized as A, B or C.		

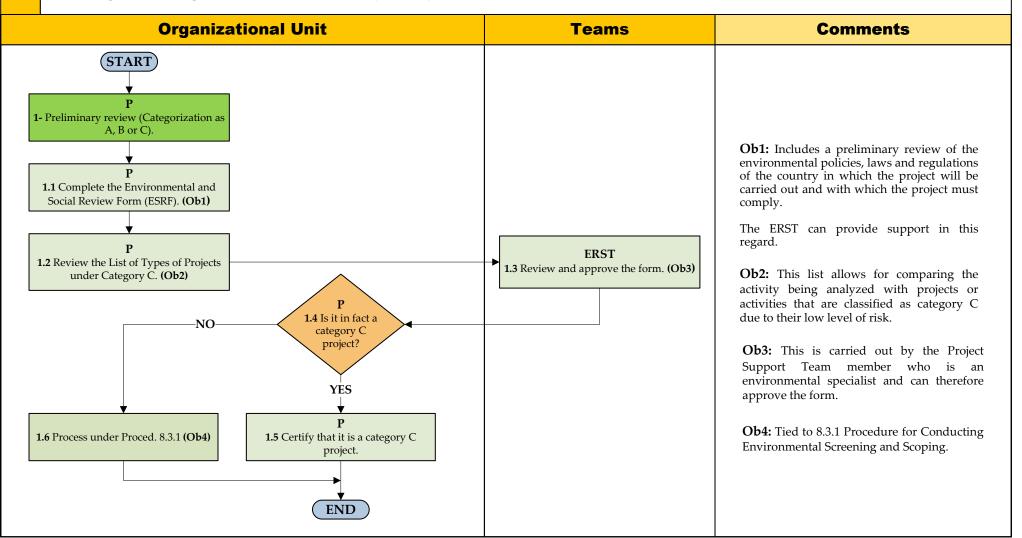


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8.1.1 Procedure for Identifying and Categorizing Projects with an Environmental Impact.

Proponent (P)

- **Environmental Risks Support Team (ERST)**
- NVOLVED Project Team (PT)
- **Risk Secretariat (RS)**
- Directorate of Projects (DP)
 - Planning, Monitoring and Evaluation Division (PMED)





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Process			
8.2 Project Negotiation.			
Objective	Conduct effective negotiations that allow for reaching agreements with partners and counterparts regarding projects of institutional interest.		
Scope	Hemispheric, regional and national levels. Centralization in technical-regulatory actions. Partial decentralization by level of prior approval (Headquarters, Regional and National). Technical cooperation projects.		
Specific policies an rules	 Manual for the management of external resources. IICA Guide to risk management. Guide for the process of issuing calls for project proposals – Annex 3 of the Manual for the Management of External Resources. Guide to Negotiating and Formulating Projects in Networks. 		
Infomation systems	 System for Managing Externally Funded Technical Cooperation Initiatives (GIRE) System for mobilizing external resources (dashboard). Application for mobilizing external resources. Unified Institutional management system (SUGI). Costing tool for technical cooperation initiatives. 		
Indicators	Success rate (% of negotiated projects that advance to the formulation phase).		
	Background information	Reference Materials	
Inputs	 Projects identified in the phase: identification of project opportunities. Institutional requirements for development projects. Database of partners. 	 Good Project Management Practices. Current Medium-term Plan. (MTP) Policies and guidelines of IICA and donor agencies. Guide for the Process of Issuing Calls for Project Proposals – Annex 3 of the Manual for the Management of External Resources. Guide to Negotiating and Formulating Projects in Networks. 	
Products	 Projects successfully negotiated, with clear agreements among 	all parties involved.	

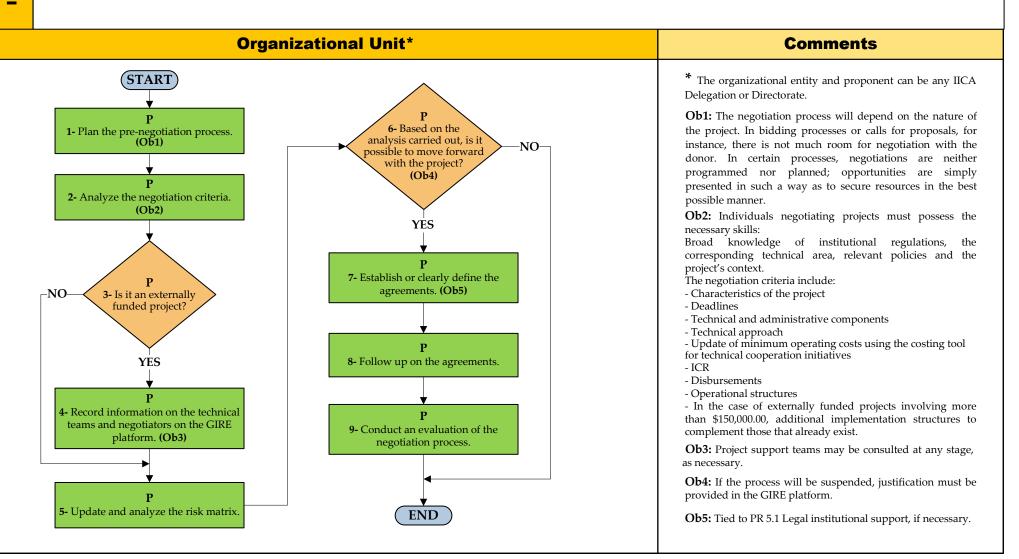


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8.2 Project Negotiation.

NVOLVED

- Proponent* (P)
- Directorate of Projects (DP)
 - Body responsible for approval (BA)





Process

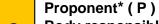
8.3 Project Formulation and Approval.

Objective	Formulate and approve proposals for legal instruments and techni	ically acyund strategic projects that most regulations	
Objective	Formulate and approve proposals for legal instruments and technically sound strategic projects that meet regulations.		
Scope	Hemispheric, regional and national levels. Centralization in technical-regulatory actions. Partial decentralization by level of prior approval (Headquarters, Regional and National). Technical cooperation projects.		
Specific policies and rules	 Manual for the Management of External Resources. IICA Guide to Risk Management. Guide for the Process of Issuing Calls for Project Proposals – Annex 3 of the Manual for the Management of External Resources. Guide to Negotiating and Formulating Projects in Networks. 		
Information systems	 System for Managing Externally Funded Technical Cooperation Initiatives (GIRE). System for Mobilizing External Resources (Dashboard of Calls). Application for mobilizing external resources. External Resources System. Unified Institutional Management System (SUGI). Costing tool for technical cooperation initiatives. 		
Indicators	 Number of formulated projects Number of approved projects Success rate (% of formulated projects that were approved). Percentage of projects included in the project database. 		
	Background information	Reference Materials	
Inputs	 Projects identified and negotiated by the Institute. Conditions established in the calls for proposals. Requests or invitations to IICA to participate in projects. Institutional requirements for development projects. Application for mobilizing external resources for projects. Indicative List of Types of Projects. Environmental and Social Review Form (ESRF). Environmental Screening Form for Projects. Checklist of Basic Policy Requirements for Field Projects in the Main Production Sectors. 	 Good Project Management Practices. Current Medium-term Plan. (MTP) Policies and guidelines of IICA and donor agencies. Guide for the Process of Issuing Calls for Project Proposals – Annex 3 of the Manual for the Management of External Resources. Guide to Negotiating and Formulating Projects in Networks. 	
Products	 Formulated and approved projects. 		

Process	Procedure	
8.3 Project Formulation and Approval.	8.3.1 Procedure for Conducting Environmental Screening and Defining the Scope (Type A or B Projects).	

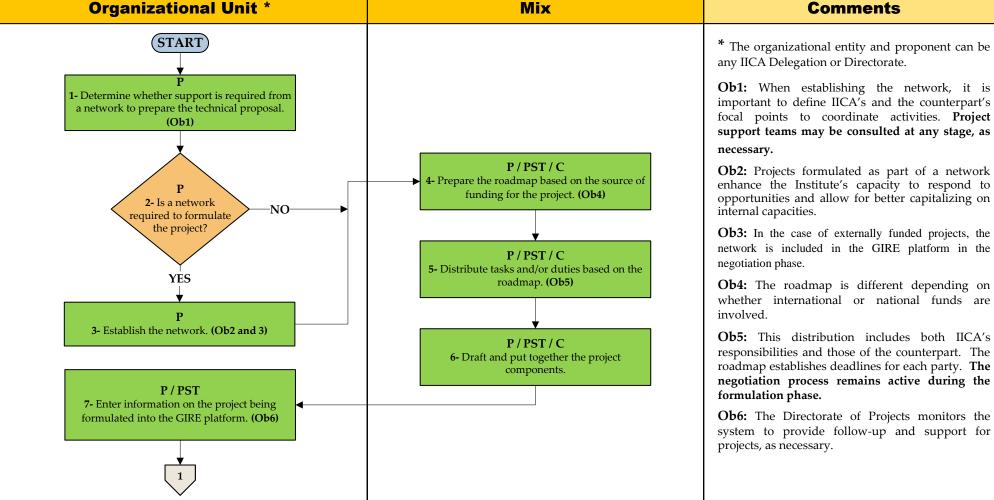


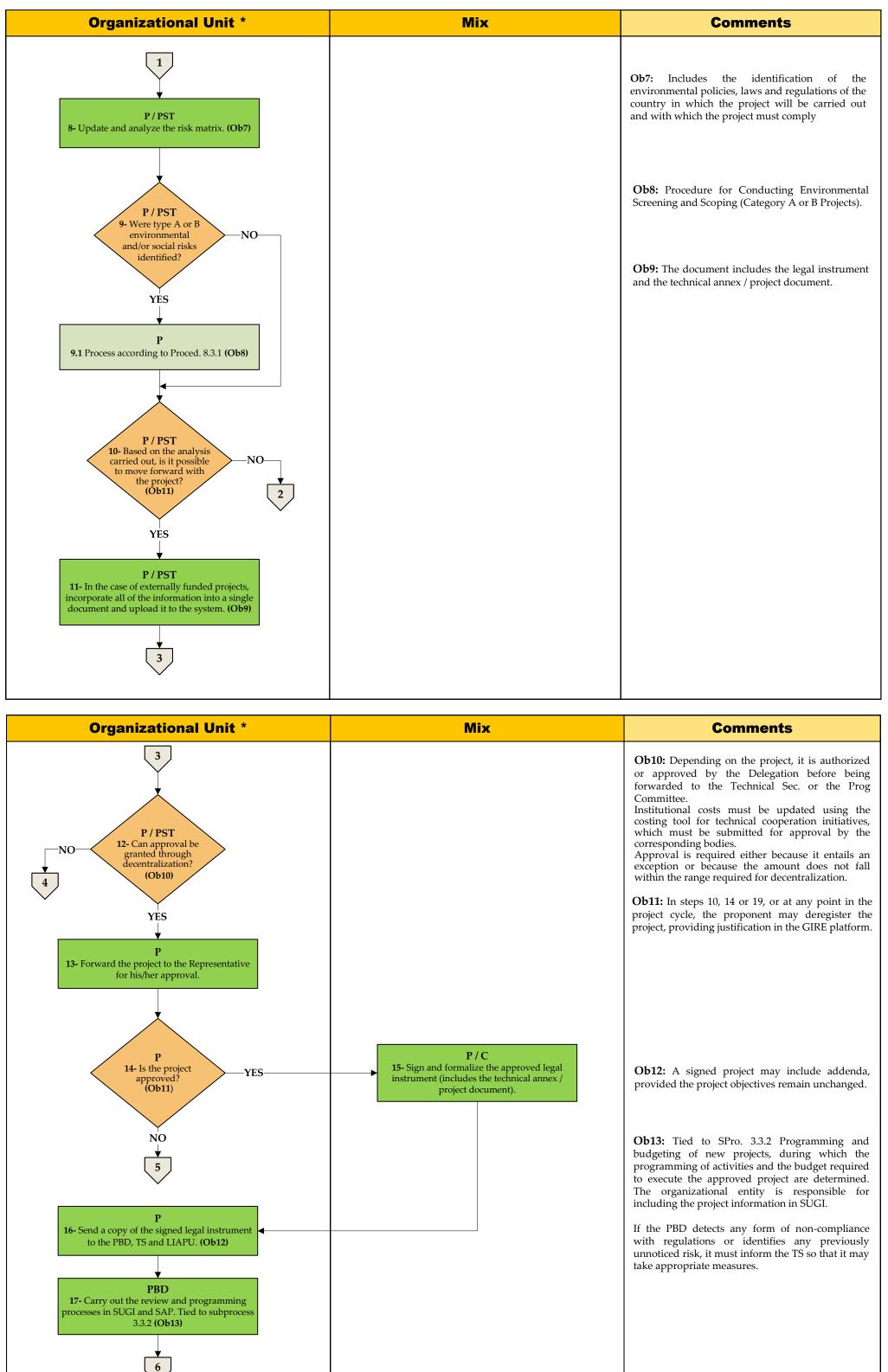
8.3 Project Formulation and Approval

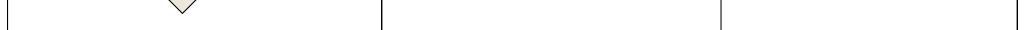


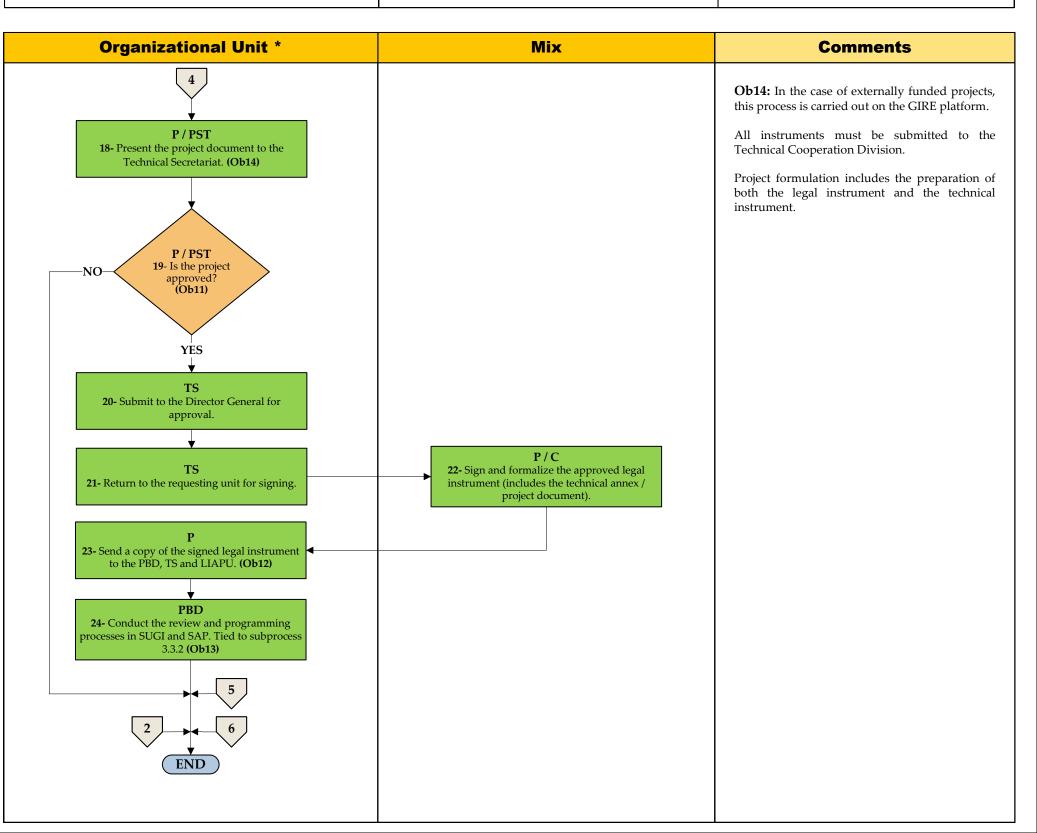
- Body responsible for approval (BA)
- **INVOLVED** Project Support Team (PST) Network (N)
- - Programming and Budgeting Division (PBD)
- Counterpart (C) Technical Secretariat (TS)













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8.3.1 Procedure for Conducting Environmental Screening and Scoping (Category A or B Projects). **Objective** Establish the steps required to evaluate the potential environmental and social impacts of category A or B projects. **Background information Reference Materials** Indicative List of Types of Projects. • Environmental and Social Review Form (ESRF). • Inputs • Environmental and Social Sustainability Policy. Environmental Screening Form for Projects. ٠ • IICA Guide to Risk Management. • Checklist of Basic Policy Requirements for Field Projects in the Main Production Sectors. **Products** Projects categorized as A or B that have been evaluated to assess their positive or negative impacts.



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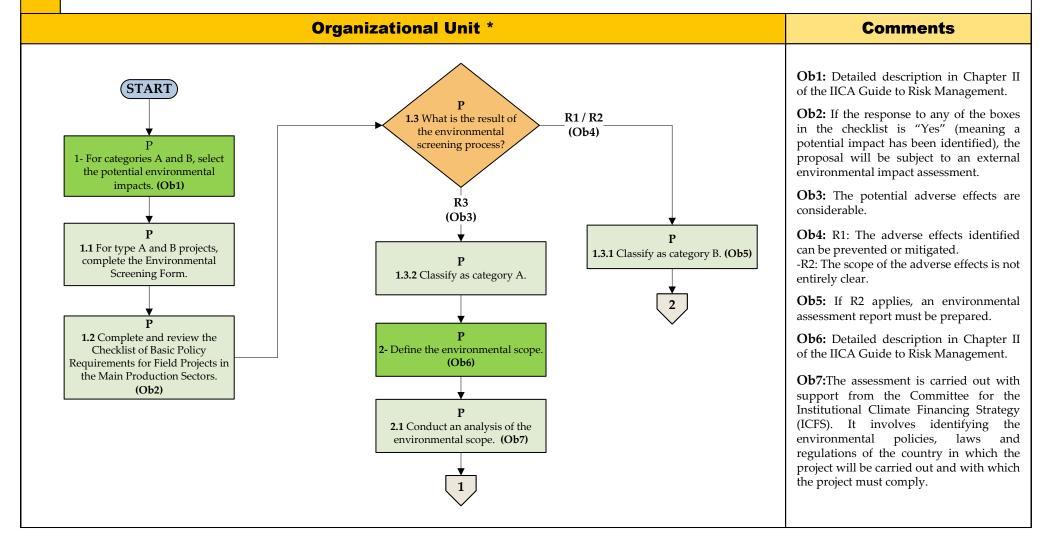
8.3.1 Procedure for Conducting Environmental Screening and Scoping (Category A or B Projects).

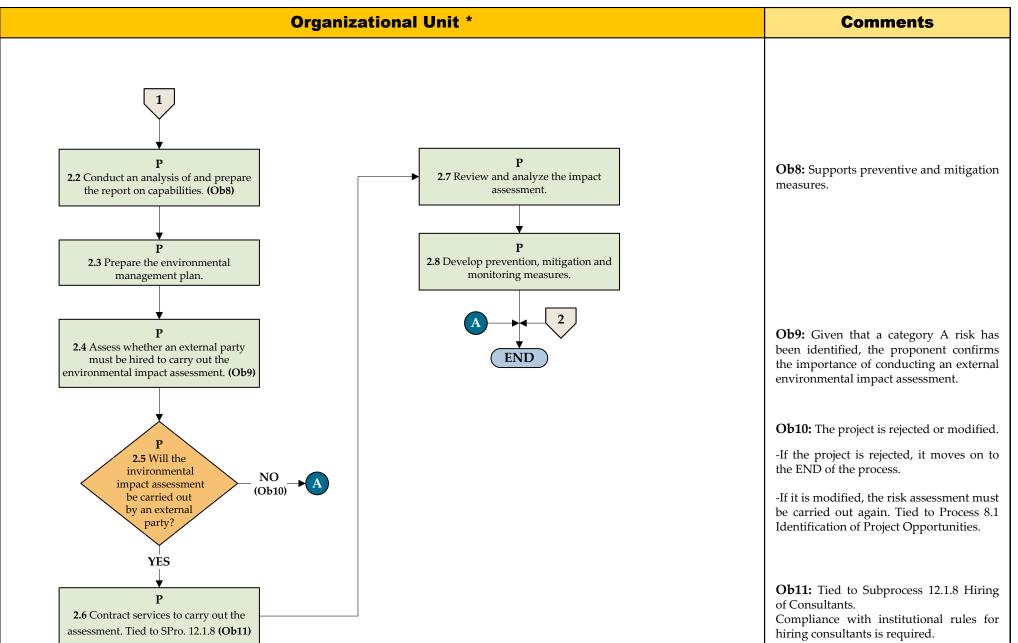
Proponent (P)

Environmental Risks Support Team (ERST)

- Project Team (PT)
- **INVOLVED** Risk Secretariat (RS)
- Directorate of Projects (DP)

Planning, Monitoring and Evaluation Division (PMED)







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Process

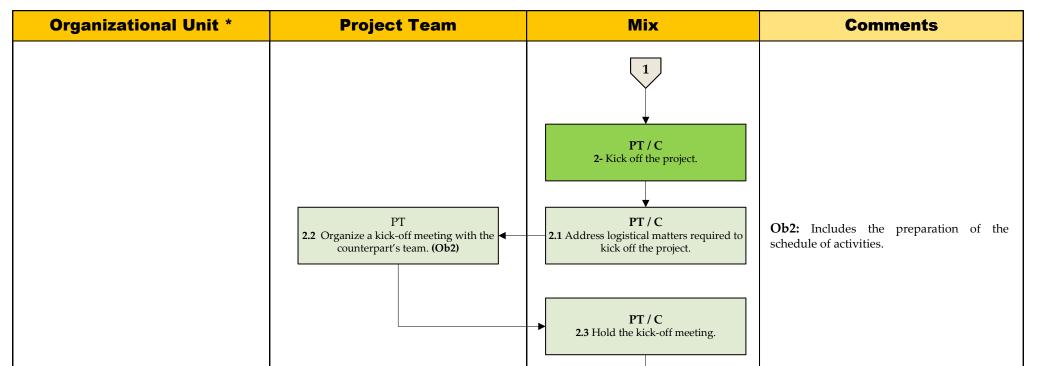
8.4 . Project Execution and Control.

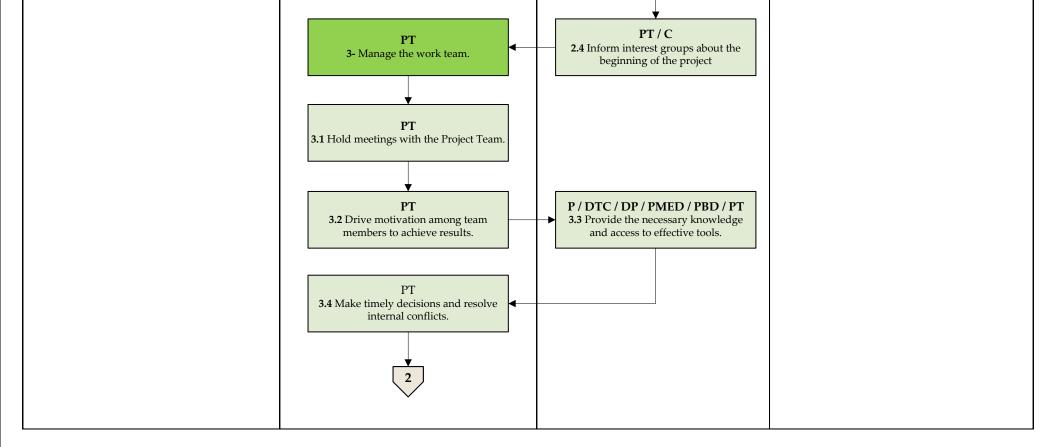
Objective	Organize and carry out the actions required to execute the project based on its scope, schedules and budgets.		
Scope	Hemispheric, regional and national levels. Centralization in technical-regulatory actions. Partial decentralization by level of prior approval (Headquarters, Regional and National). Technical cooperation projects.		
Specific policies and rules	 Manual for the Management of External Resources. IICA Guide to Risk Management. Guide for the Process of Issuing Calls for Project Proposals – Annex 3 of the Manual for the Management of External Resources. Guide to Negotiating and Formulating Projects in Networks. Guidelines for Programming and the Budget: Document Seven: Guide for Assigning Budget Codes 		
Information systems	 System for Managing Externally Funded Technical Cooperation Initiatives (GIRE). Unified Institutional Management System (SUGI). SAP Costing tool for technical cooperation initiatives. 		
Indicators	 Percentage of progress in meeting the project's goals. Percentage of budget execution for the project. Percentage of accountability reports presented. 		
	Background information	Reference Materials	
Inputs	 Programming and budgeting of approved projects. Legal instruments and technical annexes. Regulations of the counterpart. Approved project proposals. Strategic and tactical plans of IICA. 		
Products	 Organized Project Team. Projects executed. Approved programming and budgeting reports. Technical and/or financial progress reports for the project. 		



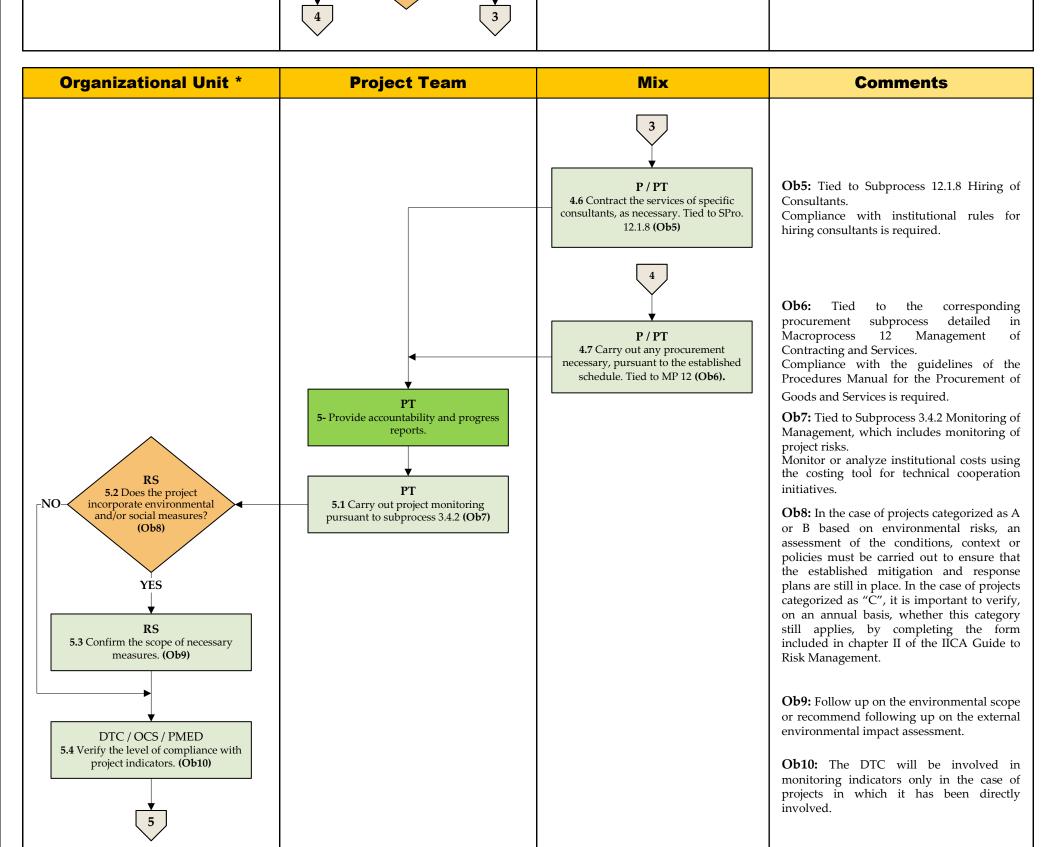
8.4 Project Execution and Control.

Proponent* (P) Project Team (PT) Counterpart (C) Risk Secretariat (RS) Directorate of Projects (DP) Directorate of Technical Coop Programming and Budgeting I Planning, Monitoring and Eval Office of the Chief of Staff (O	Division(PBD) uation Division(PMED)		
Organizational Unit *	Project Team	Mix	Comments
P 1- Establish the team that will execute the project. P 1- I Identify the competencies team members should possess. P 1-2 Put together the team. (Ob1) P 1-3 Carry out an induction process to ensure that team members understand their roles and responsibilities.	PT 1.4 Define the coordination and accountability mechanisms.		 * The organizational entity and proponent can be any IICA Delegation or Directorate. The risk matrix can be updated at any point in this process. In the case of projects with a medium or high risk factor (category A or B), the management plan describing safeguard measures must be followed. At any point in the project cycle, the proponent may deregister the project, providing justification in the GIRE platform. Ob1: Tied to Macroprocess 9 Management of Human Capital and 12 Management of Contracting and Services. In this step, it is important to ensure that the job profiles and terms of reference for consultants are aligned with the project objectives.

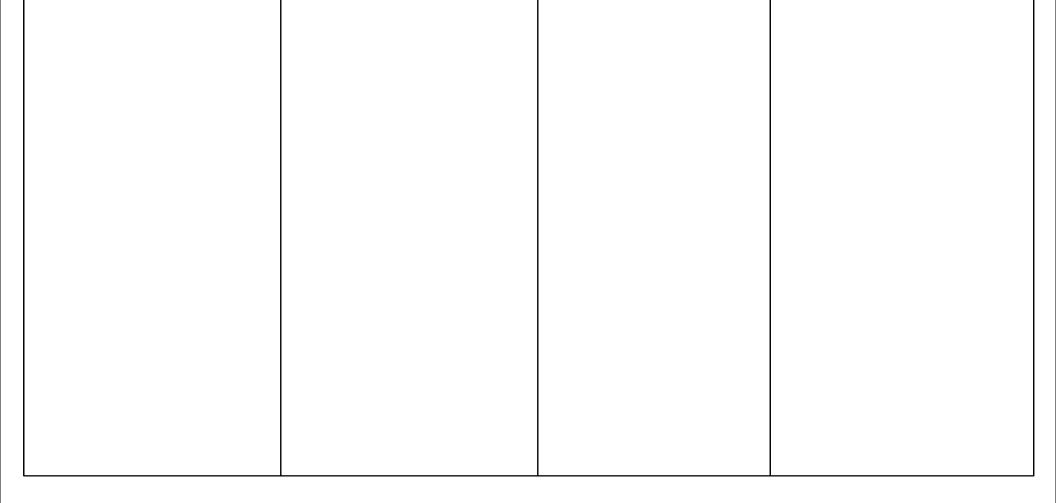




Organizational Unit *	Project Team	Mix	Comments
	PT 4- Carry out programmed and budgeted activities. Tied to Subprocess 11.4.2 (Ob3)		Ob3: Tied to Subprocess 11.4.2 Monitoring of Execution.
	PT 4.1 Carry out the project's programmed and budgeted activities.		
	PT 4.2 Was the project categorized as A or B, based on environmental and/or social risks?		
	PT 4.3 Incorporate the necessary environmental measures. (Ob4)		Ob4: The necessary environmental measures are incorporated based on the recommendations of the consultants and the observations of the Ethics Committee or the Risk Secretariat.
	4.4 Identify the need for and request institutional support to carry out programmed activities.		
	4.5 Type of institutional support required to carry out activities. Consultants Purchasings Contracts		



Organizational Unit *	Project Team	Mix	Comments
	PT 5.6 Provide accountability reports pursuant to the legal instrument. Tied to Subprocess 11.4.3 (Ob11)	5 DTC / PMED / PT 5.5 Implement any necessary corrective measures. (Ob10)	Ob11: Tied to Subprocess 11.4.3 Renderin of accounts.





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Process

8.5 Project Evaluation and Closure.

Objective	Guarantee the effective legal, technical and administrative closure of projects implemented.		
Scope	Hemispheric, regional and national levels. Centralization in technical-regulatory actions. Partial decentralization by level of prior approval (Headquarters, Regional and National). Technical cooperation projects.		
Specific policies and rules	 Manual for the Management of External Resources. Guide on Procedures for Overseeing the Execution of Resources at Headquarters. IICA Guide to Risk Management. 		
Information Systems	 System for Managing Externally Funded Technical Cooperation Initiatives (GIRE) Unified Institutional Management System (SUGI) SAP Costing tool for technical cooperation initiatives. 		
Indicators	 Percentage of projects closed out in accordance with the legal, technical and administrative commitments. Number of projects for which self-evaluations were completed in the institutional systems. 		
	Backgroun information	Reference Material	
Inputs	 Backgroun information Financial and technical reports of the project. Audit and evaluation reports. Asset delivery and safekeeping certificates. Legal instruments of the project. 	Reference Material • Legal instruments and technical annexes. • Counterpart regulations. • IICA's strategic and tactical plans. • Tactical and operational management reports.	



Proponent* (P) Project Team (PT) MPR-8-004

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8.5 Project Evaluation and Closure.

INVOLVED

Counterpart (C)

Directorate of Projects (DP)

Directorate of Technical Cooperation (DTC)

Programming and Budgeting Division (PBD)

Planning, Monitoring and Evaluation Division (PMED)

